



"When failure is not an option"

WHO WE ARE

- **Our mission:** Serve as a trusted expert advisor by providing firms with tailored business and technical solutions to enable their full growth potential.
- **How we work:** With a results-oriented business approach, we partner with clients from a variety of industries worldwide to add measurable value in mission-critical initiatives.
- **What we bring:** Our network of over 200 professionals collectively has the knowledge of more than 210 years in IT, 413 technologies, and 1360 projects. We leverage 177 IP solutions to drive best practices, accelerate initiatives, and reduce risk/cost.

WHAT WE DO

"Plan"

Discovery & Strategy

- Business Vision Definition
- Assessment, Requirements & Roadmap Development
- Technology & Vendor Due Diligence
- Architecture, Data & Platform Design
- Execution Strategy - In-house, Out-sourcing & Off-shoring
- Governance, Compliance & QA/Risk Management Plan
- M&A - Pre-deal Due Diligence & Integration Plan
- Cost Reduction & Rationalization

"Execute"

Delivery Management

- End-to-end Execution – Project Management & Delivery Expertise
- Virtual CTO, Architect, or Other Specialists to Augment Team
- Systems Development Life Cycle (SDLC) Process & Methodology
- Cloud Migration & Admin Services
- Systems Configuration, Version Control, Build & Release Management
- Proprietary Development or 3rd Party Software Integration
- Security, Backup, Disaster Recovery, Redundancy/Failover

"Support"

Quality, Risk & Compliance

- Roll-out & Training/Knowledge Transfer
- Regression Test Automation
- Monitoring, Alerting & Diagnostics
- Rapid Defect Elimination
- Ongoing Support & Services (ITIL)
- Change Management
- Compliance/Regulatory/Audit (SOX, SAS70, PCI, HIPPA)
- Decommissioning/Cost Savings Realization

WORKING WITH YOU

Deep Dive Session

- Brainstorm specific topics of interest
- Develop and build a positive relationship
- Produce actionable next steps



Identify Services

- Identify services/scope - establish Statement of Work and potentially Master Services Agreement
- Pricing: T&M, fixed, or upside sharing



Deliver Results

- Solution implementation and/or training
- Pricing: fixed, volume, or complexity-based, with maintenance/support



Advisory Support

- Strategic partner in times of growth or emergency

DIVERSE EXPERIENCE



EXTRAORDINARY RESULTS

1. For numerous clients across industries, leveraged an efficiency engine that performs 250 human years of work every 1.5 hrs with over 99% improvement over human error.
2. For a leading trillion dollar global financial services firm, saved \$43 billion in opportunity risks over a five-year period.
3. For one of the U.S.'s largest electric utility providers, automated safety control systems that ran 20 times faster than human testing and mitigated over \$500 million in risk.
4. For a Wall Street trading system, achieved a 6000% increase in transaction processing speed.
5. For a financial services leader, drove compliance risk to zero and passed SAS70 audits 100%.
6. For a manufacturing firm, achieved savings of \$52 million per year through automation frameworks.
7. For the worlds second largest software company, achieved savings of \$60 million per quarter using Translation Memory Technology.
8. For a mission critical system, managed over 400 SDLC release cycles with less than 0.02% error.